



Company
[Life Science Products](#)

Industry
Science and Laboratory

Location
Frederick, Colorado

Business Challenge

- ✓ **Implement Punchout Catalog**
- ✓ **Electronic Purchase Orders & Invoices**
- ✓ **Short Timeframe**

Business Results

- ✓ **Happy Client**
- ✓ **Simplified PO & Invoice process**

Punchout Catalog allows Life Science Products to exceed expectations at University of Colorado.

Life Science Products came to Greenwing Technology with a need to connect with the University of Colorado's SciQuest eProcurement system. Life Science Products has had a relationship with the university for over fifteen years as a local supplier of scientific and laboratory goods. In order to fully service the university's changing needs, they were searching for a Punchout Catalog partner.

Greenwing Technology not only proposed a Punchout Catalog, but recommended implementing electronic purchase orders and invoices as well. Our experience told us that the University of Colorado implemented the full suite of SciQuest eProcurement applications and would want a full integration. During a discovery call our expectations were held true and Life Science decided to implement both electronic POs and Invoices.

"Not only is the Punchout from Greenwing valuable to our University relationships, Greenwing's customer service always exceeds my expectations! Easy integration, quick response time, and a great team to work with." – Justin L.

Our team started by importing the product inventory from Life Science Products and within a few days started testing with the University of Colorado. After various testing scenarios were completed, the project went into production on schedule.

Fast forward to today where Life Science Products has added several additional universities and is fully embracing eProcurement. They actively turn to Greenwing Technology for all their Punchout Catalog and eProcurement needs.

For more about Life Science Products visit www.e-lspi.com. To learn more about Punchout Catalogs and eProcurement Solutions from Greenwing Technology visit www.greenwingtechnology.com