



**Company**  
[Boone Enterprises](#)

**Industry**  
Office Supplies

**Location**  
Cleveland, Ohio

**Business Challenge**

- ✓ Implement Punchout Catalog, Purchase Orders and e-Invoice
- ✓ Complex Distributor Inventory Format

**Business Results**

- ✓ Exceeded Client Expectations
- ✓ Reduced Paperwork

***Cleveland State University asks for Punchout Catalog from long time office supplier***

Cleveland State University has been buying office supplies from Boone Enterprises, LLC for over 25 years. When the university invested in SciQuest's eProcurement system, that relationship wasn't about to change.

Ron Boone of Boone Enterprises, LLC came to Greenwing Technology looking for a robust and cost-effective solution for Punchout, cXML purchase orders and e-invoices. Their current e-commerce solution was not cost effective in handling these requests.

To add to the complexity Ron's distributor was providing the product feed, which was confusing, hard to navigate and wasn't in a compatible format. Our team wrote a custom XML import system to handle the product data feed.

Cleveland State University had a very aggressive launch schedule as a new SciQuest implementation, they wanted Boone Enterprises, LLC to be part of the initial launch.

*"After agreeing to let Greenwing handle the Sciquest punchout request they went into hyper speed to meet the launch date established by Cleveland State University. Overcoming hurdles presented by SciQuest and my distributor they were able to launch the site shortly after established. Boone Enterprises, LLC is thankful for the effort of Jeremy and his team. Greenwing comes with my highest recommendation."*

Our team completed the Punchout in the agreed upon timeline including training on using the SciQuest system and our e-invoicing system.

For more about Boone Enterprises visit [www.booneenterprises.org](http://www.booneenterprises.org). To learn more about Punchout Catalogs and eProcurement Solutions from Greenwing Technology visit [www.greenwingtechnology.com](http://www.greenwingtechnology.com)