



Company

Eppendorf North America

Industry

Scientific and Laboratory

Location

Hauppauge, NY

Business Challenge

- ✓ **Implement cXML communication for all customers**
- ✓ **Custom XML Transformation**

Business Results

- ✓ **Automated Purchase Order and Invoice processing for over a dozen institutions**
- ✓ **Simplified integration by using a unified XML standard**

Eppendorf North America uses Greenwing Technology cXML Hub to simplify cXML communication.

Eppendorf is a leading life science company that develops and sells instruments, consumables, and services for liquid, sample, and cell handling in laboratories worldwide. Eppendorf came to Greenwing Technology with a need to exchange cXML documents including Purchase Orders and Invoices. Eppendorf's clients use dozens of different eProcurement systems and wanted a way to simplify and standardize.

Our team worked with Eppendorf's IT staff to implement Greenwing Technology's [cXML Hub](#). This allowed purchase orders to be received from their clients' eProcurement system and translated into a standardized file format for Eppendorf's ERP system. Eppendorf then delivers invoices back to the hub using a unified invoice format, which are then in turn translated and sent to the client in their appropriate format.

Greenwing supports all cXML communication, but was able to customize cXML quote handling and several other custom transformations specific to Eppendorf's requirements.

For more about Eppendorf North America visit www.eppendorfnua.com. To learn more about cXML and eProcurement Solutions from Greenwing Technology visit www.greenwingtechnology.com